

# Ensuring Logistics Readiness and Responsiveness

Health Facility Outfitting and Logistics



An effective supply chain, purchasing and financial management infrastructure remains imperative to ensure healthcare professionals have the necessary materiel, furnishings and equipment to provide continuous quality healthcare. With the challenge of a limited purchasing workforce, government agencies can benefit from an experienced partner to manage their healthcare supply chain and deliver reliable, expedient and cost-efficient service.

## Defining Supply Chain and Purchasing Support

General Dynamics Information Technology (GDIT) medical logistics and supply chain management capabilities provide healthcare facilities with transformative measures to ensure logistics readiness and responsiveness. From requirement development, design, purchasing, delivery, installation and certification, our solutions facilitate seamless execution and implementation. GDIT manages and processes all transactions to meet supply chain and purchasing requirements. Through a single source of information, our commercial supply center provides transaction processing, purchasing and financial transaction management visibility to our customers – reducing project risk and ensuring continuity of operations.

### CAPABILITIES

- **Sourcing and procurement** – establishing product supply channels at competitive pricing
- **Order fulfillment** – meeting product demand in a timely and cost-effective manner
- **Staging** – providing pre-shipment preparations and facilitating overseas customs clearance processes
- **Transportation** – providing domestic and overseas door-to-door shipping, customer notifications and receipt confirmation
- **Technology development** – identifying and evaluating technical security solutions
- **Repair facility** – facilitating repairs for technical security equipment
- **Will-call storage warehouse** – securely storing equipment, to include fly-away kits and other long-term storage items

## Seamless Project Support and Process Management

GDIT's supply chain management, purchasing and financial power enables customer performance while reducing risk. Our single source of project information provides complete project oversight through a sophisticated electronic system that:

- Manages and streamlines procurement, supply chain, asset management and project management processes;
- Provides cross-company spend visibility and supports informed decision making;
- Delivers supplier intelligence and risk assessments; and
- Ensures online access to information and instructions for operating units, customers and suppliers.

GDIT's manages and processes all transactions in addition to overseeing the delivery, installation, and certification of medical equipment and furniture.

## Purchasing Support

GDIT provides customers with complete purchasing support to obtain, deliver and install equipment. Customers benefit from a partner with the financial capacity to process, procure and finance large purchases in line with project timelines and within budget. To ensure continuity of operations, we leverage established and best practice purchasing capabilities, including:

- Requirements consolidation and management
- Asset tracking and management
- Project management and scheduling
- Development of purchasing packages
- Established network of prime vendors to secure competitive pricing
- Electronic business-to-business competitive pricing system
- Financial management

### FAST FACTS

- Purchased and deployed more than 51,000 items for the outfitting, opening and activation of the new Walter Reed National Military Medical Center
- Purchased, installed and certified 100,000 medical, IT and furnishing items to outfit, open and activate the new Fort Belvoir Community Hospital
- Purchased more than \$400 million of materiel in support of the opening and activation of various new healthcare facilities
- Received the Coalition for Government Procurement's Excellence in Partnerships Contractor Savings Award in support of the Walter Reed and Fort Belvoir projects, which led to "significant innovative solutions that resulted in savings to the government and the American taxpayer"

## Buyer Workforce

With established market sector knowledge, GDIT's buyer workforce is experienced in the needs and requirements of health facilities procurement leveraging vendor networks, and the approaches to obtain the best pricing, delivery and installation terms for medical equipment and furnishings. Our trained and experienced workforce maintains electronic interface via email, phone and text to provide support across projects in multiple locations.