Automatic Identification Technology (AIT-V) Contracts

Army Contracting Command
Rock Island (ACC-RI)
Ordering Procedures

1 June 2019
Topics

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Contracts

Multiple Award, Indefinite-Delivery/Indefinite-Quantity (IDIQ)


– W52P1J-15-D-0060, Lowry Solutions, Inc.


Army Contracting Command – Rock Island
The AIT-V scope includes hardware, software, documentation, and incidental services (i.e., training, warranty, maintenance services, and Technical Engineering Services (TES)) for use by DoD, US Coast Guard, other Federal agencies, NATO, Coalition Partners, and other Foreign Military Sales.

The Contract provides state-of-the-art, commercial items needed for automatic identification, data collection, keyless data entry, data processing, data storage, data retrieval, data transmission, and the tracking of assets, including the use of Radio Frequency (RF) technology.

The Government requires software for development (e.g., libraries, device drivers, application programming interfaces, and software development tool kits), equipment operating systems, radio frequency transaction management (i.e., RF engines), bar code label and form generation, application generation software, application software development kits, and communications.

Associated technical engineering services (and turnkey integration services, systems integration, software development, surveys and installations), instruction and training, warranty, documentation, and program Management.
## Contract Line Item Numbers

**Contract: Section B: CLIN/SLIN Structure**

<table>
<thead>
<tr>
<th>CLIN: Item</th>
<th>Pricing</th>
</tr>
</thead>
<tbody>
<tr>
<td>0001: Hand Held Barcode Terminals with Software and Documentation</td>
<td>NTE Contract FFP</td>
</tr>
<tr>
<td>0003: Barcode Imagers/Scanners</td>
<td></td>
</tr>
<tr>
<td>0005: Barcode Printers</td>
<td></td>
</tr>
<tr>
<td>0007: IUID Marking Equipment and Verifiers</td>
<td></td>
</tr>
<tr>
<td>0009: Wireless Radio Frequency Data Communications</td>
<td></td>
</tr>
<tr>
<td>0011: Transit Cases And Transit Case Configurations</td>
<td></td>
</tr>
<tr>
<td>0013: Software (Various types)</td>
<td></td>
</tr>
<tr>
<td>0017: Technical Engineering Services (TES) Labor</td>
<td>Negotiated FFP</td>
</tr>
<tr>
<td>0027: Travel and per diem for TES TO's</td>
<td></td>
</tr>
<tr>
<td>0021: Incidental Materials to complete installation (NTE $100K)</td>
<td></td>
</tr>
<tr>
<td>0015: Expedited Delivery</td>
<td></td>
</tr>
</tbody>
</table>
## Contract Ordering Periods

### Contract Section A: Ordering Period

<table>
<thead>
<tr>
<th>Timeframe:</th>
<th>Base Period</th>
<th>Optional Ordering Period</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2 years</td>
<td>1 year</td>
</tr>
<tr>
<td></td>
<td>11 May 2015 - 10 May 2017 (Base Ordering Period)</td>
<td>11 May 2017 - 10 May 2018</td>
</tr>
<tr>
<td></td>
<td>EXTENDED TO 10 AUGUST 2019</td>
<td></td>
</tr>
</tbody>
</table>

### What may be ordered:

**ALL CLINS**

(Hardware, Software, Tags, TES, etc.)
Minimum/Maximum Amounts

Order Limitations

• (a) Minimum Order... less than $300 for monthly maintenance, $50 for all other products and services ...

• (b) Maximum order....
  – (1)...single item in excess of $5 million
  – (2)...combination of items in excess of $10 million
  – (3)...series of orders from the same ordering office within thirty days that together call for quantities exceeding the limitation in paragraph (b)(1) and (2) (d)...Contractor shall honor any order exceeding the maximum order limitation in paragraph (b), unless that order (or orders) is returned to the ordering office within five days after issuance...
Orders

Contract: Section I, Clause 252.216-7006

• Orders may be placed by any authorized Federal:
  – Contracting Officer
  – Authorized Government credit card holder
• Orders must comply with contract Terms and Conditions
• Depending on type of order and dollar value of the order it may be placed directly with the contractor or competed amongst all contractors *(See fair opportunity requirements in next slide.)*

Note: The use of a Centralized Ordering Procurement Officer (COPO) and Unique Control Number (UCN) requirement (previously used in AIT-IV) has been removed in the AIT-V contract. AMIS will not issue a UCN for orders. Should servicing organizations opt to continue this capability it must be done separate from this contract.
### Fair Opportunity

**FAR 16.505**

<table>
<thead>
<tr>
<th>Value of Order</th>
<th>Fair Opportunity Requirements (unless an exemption applies)</th>
</tr>
</thead>
<tbody>
<tr>
<td>$5,000 and under</td>
<td>Fair opportunity requirements does not apply; may place order directly with any contractor.</td>
</tr>
</tbody>
</table>
| >$5,000 and not >$250K | • All contractors must have fair opportunity to be considered.  
  • Need not contact all contractors if there is information to make a selection decision based on the source selection criteria  
  • However, if order contains Technical Engineering Services, TES, the Ordering Contracting Officer must issue a proposal request to all contractors IAW Contract Section H, Paragraph G. |
| >$250K | • If DoD order: Must be placed competitively; i.e., must issue proposal request to ALL contractors, which includes:  
  − Description of supplies and/or services (if TES, include SOO, PWS, or SOR) and  
  − Source selection criteria  
  • If non-DoD order: Must be placed IAW specific agency procedures |
## Applicable Exemptions to Fair Opportunity Requirements  
(FAR 16.505(b)(2))

<table>
<thead>
<tr>
<th>Description</th>
<th>Requirement</th>
</tr>
</thead>
<tbody>
<tr>
<td>Only one awardee is capable of providing the supplies or services required</td>
<td>Only one awardee is capable of providing the supplies or services required at the level of quality required because the supplies or services ordered are unique or highly specialized.</td>
</tr>
<tr>
<td>at the level of quality required because the supplies or services ordered</td>
<td></td>
</tr>
<tr>
<td>ordered are unique or highly specialized.</td>
<td></td>
</tr>
<tr>
<td>The order must be issued on a sole-source basis in the interest of economy</td>
<td>The order must be issued on a sole-source basis in the interest of economy and efficiency as a logical follow-on to an order already issued under the contract, provided that all awardees were given a fair opportunity to be considered for the original order.</td>
</tr>
<tr>
<td>and efficiency as a logical follow-on to an order already issued under the</td>
<td></td>
</tr>
<tr>
<td>contract, provided that all awardees were given a fair opportunity to be</td>
<td></td>
</tr>
<tr>
<td>considered for the original order.</td>
<td></td>
</tr>
<tr>
<td>Agency need for the supplies or services is so urgent that providing a fair</td>
<td>Agency need for the supplies or services is so urgent that providing a fair opportunity would result in unacceptable delays.</td>
</tr>
<tr>
<td>opportunity would result in unacceptable delays.</td>
<td></td>
</tr>
</tbody>
</table>
PCO and Ombudsman review concerns, issue, complaints, and inquires from contractors to ensure that all contractors are afforded a fair opportunity to be considered for each order, consistent with the procedures of the contract.

Army Contracting Command – Rock Island
Procuring Contracting Officer / Contract Specialist
Julie Lawrence/ Julie.L.Lawrence.civ@mail.mil
Luke Welling / Luke.m.welling.civ@mail.mil
(309) 782-3121

Army Contracting Command – Rock Island Ombudsman
1 Rock Island Arsenal
Rock Island IL 61299-8000
(309) 782-2706
Delivery Order (DO) and Task Order (TO) Request Packages
FAR 16.505

• Funding document
• Description of required supplies and/or services
  - for TES, must include SOO, PWS, or SOR
• For fair opportunity orders only:
  – Independent Government Estimate (using contract prices)
  – Recommended basis of the award
  – Recommended source selection criteria and ranking
    - Must consider Price, should consider Past Performance, may consider other factors (e.g., Technical, Management, Small Business Participation)
• For orders subject to an exemption
  – If not > $150K: Rationale for applying exemption; no special format
  – If order is > $150K: Limited Sources J&A (FAR 8.405-6) or agency format (if non-DoD)
**Ordering Process**

**Order package**

Ordering KO or Card Holder

- $>5.0K$?
  - No
  - Yes

- $>5.0K$?
  - No
  - Yes

- Exemption Applies?*
  - No
  - Yes

- $>250K$?
  - $\text{No}$
  - $\text{Yes}$

- DoD Order?*
  - $\text{No}$
  - $\text{Yes}$

- Process IAW Agency procedures

- Proposal Request

- Evaluation and Source Selection

- Proposals Submitted

- All Contractors

- Have info to provide fair opportunity?*
  - $\text{No}$
  - $\text{Yes}$

- Contains TES?
  - $\text{Yes}$
  - $\text{No}$

- Contains TES?
  - $\text{Yes}$
  - $\text{No}$

- Successful Contractor

*See documentation requirements
FAR 16.505 (b)/DFARS 216.505-70 (c)
Government Contractors’ Use of the Contracts

Government contractors authorized by the PCO to purchase from the contract can order directly from the AIT-V vendors

• For each order, the Government contracting officers may authorize their contractors to place orders for supplies and services required in performance of a Government contract:
  – Contractor must send request, including the order, to the Government contracting officer
  – The Government contracting officer shall forward their contractor approval and order information to the PCO
  – PCO must approve request prior to purchase being made

• Government contractors must comply with fair opportunity requirements in contract
# Delivery Requirements

**Contract: Section 10, Ordering**

<table>
<thead>
<tr>
<th>Supplies/Services</th>
<th>Delivery/Period Of Performance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hardware/Software</td>
<td><strong>Normal</strong>: Within 45 days after date of order, unless later delivery is identified on the order</td>
</tr>
<tr>
<td></td>
<td>** Expedited**: Within 7 (CONUS) or 14 days (OCONUS) after date of order</td>
</tr>
<tr>
<td>Technical Engineering Service (TES), Task Order</td>
<td>Period of Performance designated in the Task Order</td>
</tr>
</tbody>
</table>
• **Supply/Product-Only Orders** (no services)

  Inspection and Acceptance is to be performed at **ORIGIN** by Defense Contract Management Agency (DCMA)

  – DCMA is designated to administer these contracts and FAR Clause 52.212-4 is tailored in the contract citing that DCMA shall perform inspection **AND** acceptance of the supplies at origin.

  – Contracts funded with DoD funds that are assigned to DCMA for contract administration must use the designated Defense Finance and Accounting Service (DFAS) payment office. As specified in and according to the Federal Directory of Contract Administration Services (CAS) Components; DFARS 242.302(a)(13); and the procedures at PGI 242.302(a)(13)(B)(1)(i).

  For more information see DCMA Contract Administration Services Directory (CASD) at: [https://pubapp.dcma.mil/CASD/welcome.do](https://pubapp.dcma.mil/CASD/welcome.do)

  **NOTE:** There is a different DCMA and DFAS office for each of the AIT-V vendors depending on where the vendors are located. This is identified in each conformed contract; See SF1449 BLOCK 16 and BLOCK 18a.

• **All other orders, including Credit Card orders**

  Inspection and Acceptance is to be performed at **DESTINATION** by the activity representative named in the order.
Invoicing and Billing

• Orders will list billing and payment offices
• Refer to the contract and DD 1449, Block 18a
• Invoices are to be submitted through the Wide Area Workflow (WAWF) e-Business system. The Contractor must have the ability to comply with DFARS clause 252.246-7000
Function/Authority of Government Personnel

ACC-RI
PCO
and Contract Specialist(s) are responsible for managing the contracts:
• Process Contract Change Proposals (CCPs)
• Negotiate contract modifications

AMIS
Contracting Officer Rep (COR)
Acts per COR designation

Ordering Office
Ordering Contracting Officer and Contract Specialist are responsible for issuing/modifying/managing the order

Only the ACC-RI PCO can modify the base contract prices and terms and conditions.

When in doubt on who is responsible in a specific matter, send an email to the PCO and copy the Contract Specialist in the PCO office and the COR.
# Routing of Correspondence

<table>
<thead>
<tr>
<th>Type of Correspondence</th>
<th>Send via email to:</th>
<th>Email Addresses Located at:</th>
</tr>
</thead>
<tbody>
<tr>
<td>CCPs General correspondence related to contract</td>
<td>PCO with copies to:</td>
<td>Provided by email to contractors and posted on:</td>
</tr>
<tr>
<td></td>
<td>– COR (Tech POC)</td>
<td></td>
</tr>
<tr>
<td>Correspondence related to orders</td>
<td>Order Contracting Officer or as otherwise appropriate/designated</td>
<td>Order/modification</td>
</tr>
</tbody>
</table>

The contract number, order number (if applicable) and project name. “AIT-V” shall be provided in the subject line on all email communications.

When in doubt, send correspondence to the PCO and copy the Contract Specialist in the PCO office and COR.
AIT-V Points of Contact

ACC-RI

• Procuring Contracting Officer: (309) 782-4529 [Email]

• Contracting Specialist: (309) 782-3121 [Email]

AMIS

• AIT-V COR: (703) 806-0284 [Email]

• AIT-V Engineer: (703) 806-0409 [Email]
Product substitutions and additions are allowable under the AIT-V contract to ensure AIT products are current and offer value to the Government. Products additions and substitutions are requirements driven.

- Contractor responsible for managing and proposing additions in a timely manner to allow time for Government review
- Assures State-of-the-Art technology
  - Substitutions: Same or greater performance for same or lesser price
  - Additions: New functionality at negotiated prices
- Must be within general contract scope
Jim Alexander
Product Lead, Automated Movement and Identification Solutions (AMIS)

1420 Jackson Loop
Ft. Belvoir, VA 22060

(703) 806-0422

james.l.alexander30.civ@mail.mil
www.ait.army.mil